11/6/87 A6325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

September, 1987

September marks the third consecutive month that shipments have been up. September shipments were 1.0 percent higher than one year ago. Cumulative shipments through September are down 4.9 percent. The south atlantic region appears to be gaining back some strength. It had been off 8.0 percent through the first half of the year. It has come back through the third quarter, down only 4.3 percent. The south central region remains the weakest, off 11.2 percent through September, lead by Texas which was off 40.3 percent.

There was no change in the relative rankings of the top ten shipment states. Gainers slowed down slightly, except for Alabama and Tennessee, both showing impressive gains in 1987 so far. Losers also slowed a little. North Carolina is off only 4.2 percent through September, after having been down by 7.6 percent through June.

Regional Shipments and Percent Change
Cumulative January through September

Region	1987		1986
Northeast	17,016	+ 2.3	16,636
East North Central	22,245	+ 7.6	20,676
West North Central	7,681	- 5.9	8,163
South Atlantic	66,761	- 4.3	69,761
South Central	37,647	- 11.2	42,392
Mountain	10,416	- 2.9	10,732
Pacific	12,456	- 7.2	13,421

Top Ten States and Percent Change
Cumulative Shipments January through September

State	1987		1986
1. Florida	19,439	+ 7.0	18,165
2. North Carolina	17,634	- 4.2	18,414
3. Georgia	11,210	- 15.0	13,192
4. South Carolina	8,927	- 10.3	9,955
5. Alabama	8,804	+ 10 8	7,944
6. Michigan	7,602	+ 8.6	6,999
7. California	7,262	- 8.0	7,892
8 Tennessee	7,259	+ 21.6	5,969
9. Texas	6,944	- 40.3	11,623
10. New York	6,146	+ 7.8	5,701

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc. (NCSBCS)

For further information contact (703) 979-6620

Mobile/Manufactured Home Production

	Each Month				Cummulative for Year		
	1986	1987	% Change		1986	1987	% Change
January	18,863	15,991	- 15.2%	January	18,863	15,991	- 15.2%
February	18,703	16,258	- 13.1%	Jan-Feb	37,566	32,249	- 14.2%
March	20,473	19,601	- 4.3%	Jan-Mar	58,039	51,850	- 10.7%
April	22,934	21,139	- 7.8%	Jan-Apr	80,973	72,989	- 9.9%
May	22,454	20,176	- 10.1%	Jan-May	103,427	93,165	- 9.9%
June	21,441	21,532	0.4%	Jan-June	124,868	114,697	- 8.1%
July	20,318	20,971	3.2%	Jan-July	145,186	135,668	- 6.6%
August	21,633	21,996	1.7%	Jan-Aug	166,819	157,664	- 5.5%
September	21,455	21,700	1.1%	Jan-Sep	188,274	179,364	- 4.7%
October	23,089			Jan-Oct	211,363		
November	17,218			Jan-Nov	228,581		
December	15,767			Jan-Dec	244,348		

Estimated Mobile/Manufactured Home Shipments*

	Each Month				Cummulative for Year		
	1986	1987	% Change		1986	1987	% Change
January	18,809	15,857	- 15.7%	January	18,809	15,857	- 15.7%
February	18,623	16,059	- 13.8%	Jan-Feb	37,432	31,916	- 14.7%
March	20,457	19,652	- 3 9%	Jan-Mar	57,889	51,568	- 10.9%
April	23,063	21,334	- 7.5%	Jan-Apr	80,952	72,902	- 9 9%
May	22,451	20,231	- 9.9%	Jan-May	103,403	93,133	- 9.9%
June	21,648	21,643	- 0.0%	Jan-June	125,051	114,776	- 8.2%
July	20,364	20,880	2.5%	Jan-July	145,415	135,656	- 6.7%
August	21,677	21,961	1.3%	Jan-Aug	167,092	157,617	- 5.7%
September	21,405	21,620	1.0%	Jan-Sep	188,497	179,237	- 4.9%
October	23,100			Jan-Oct	211,597		
November	17,250			Jan-Nov	228,847		
December	15,813			Jan-Dec	244,660		

*Estimated Monthly Shipment Figures Are Computed By MHI From NCSBCS Data. In Making The Computation, It Is Assumed That All Month-End Destination Pending Items Represent Finished Home Inventory And That All Inventory Is Shipped During The Following Month.

Manufacturer Inventory

	As A Percentage Of Same Month Production			Homes In Inventory	
	1986	1987		1986	1987
January	4.4%	3.7%	January	829	597
February	4.9%	4.9%	February	909	796
March	4.5%	3.8%	March	925	745
April	3.5%	2.6%	April	796	550
May	3.6%	2.5%	May	799	495
June	2 8%	1.8%	June	592	384
July	2.7%	2.3%	July	546	475
August	2.3%	2.3%	August	502	510
September	2.6%	2.7%	September	552	590
October	2.3%		October	541	
November	3.0%		November	509	
December	2.9%		December	463	

Mobile/Manufactured Home Production

	September			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Northeast						
Connecticut *	*	*	---	*	*	---
Maine *	*	*	---	*	*	---
Massachusetts *	*	*	---	*	*	---
New Hampshire *	*	*	---	*	*	---
New Jersey *	*	*	---	*	*	---
New York *	*	*	---	*	*	---
Pennsylvania	1,526	1,487	- 2.6%	11,641	11,785	1.2%
Rhode Island *	*	*	---	*	*	---
Vermont *	*	*	---	*	*	---
Total	**1,526**	**1,487**	**- 2.6%**	**11,641**	**11,785**	**1.2%**
East North Central						
Illinois *	*	*	---	*	*	---
Indiana	3,001	2,944	- 1.9%	21,653	22,142	2.3%
Michigan *	*	*	---	*	*	---
Ohio	371	333	- 10.2%	2,696	2,472	- 8.3%
Wisconsin	268	255	- 4.9%	2,246	2,276	1.3%
Total	**3,640**	**3,532**	**- 3.0%**	**26,595**	**26,890**	**1.1%**
West North Central						
Iowa *	*	*	---	*	*	---
Kansas	233	198	- 15.0%	2,074	1,410	- 32.0%
Minnesota	151	190	25.8%	1,309	1,613	23.2%
Missouri *	*	*	---	*	*	---
Nebraska	195	218	11.8%	1,743	1,785	2.4%
North Dakota *	*	*	---	*	*	---
South Dakota *	*	*	---	*	*	---
Total	**579**	**606**	**4.7%**	**5,126**	**4,808**	**- 6.2%**
South Atlantic						
Delaware *	*	*	---	*	*	---
Florida	1,592	1,714	7.7%	13,597	15,016	10.4%
Georgia	3,043	3,121	2.6%	30,169	26,091	- 13.5%
Maryland *	*	*	---	*	*	---
North Carolina	2,655	2,713	2.2%	23,781	21,967	- 7.6%
South Carolina *	*	*	---	*	*	---
Virginia	372	374	0.5%	3,217	3,330	3.5%
West Virginia *	*	*	---	*	*	---
Total	**7,662**	**7,922**	**3.4%**	**70,764**	**66,404**	**- 6.2%**
South Central						
Alabama	1,756	2,171	23.6%	13,943	17,678	26.8%
Arkansas *	*	*	---	*	*	---
Kentucky *	*	*	---	*	*	---
Louisiana *	*	*	---	*	*	---
Mississippi	419	396	- 5.5%	4,678	3,464	- 26.0%
Oklahoma *	*	*	---	*	*	---
Tennessee	1,172	1,295	10.5%	10,087	11,055	9 6%
Texas	1,561	1,170	- 25.0%	16,914	10,506	- 37.9%
Total	**5,168**	**5,032**	**- 2.6%**	**48,392**	**42,703**	**- 11.8%**

Mobile/Manufactured Home Production

	September 1986	September 1987	% Change	Year-To-Date 1986	Year-To-Date 1987	% Change
Mountain						
Arizona	371	412	11.1%	3,402	3,895	14.5%
Colorado *	*	*	---	*	*	---
Idaho	255	241	- 5.5%	2,578	2,025	- 21.5%
Montana *	*	*	---	*	*	---
Nevada *	*	*	---	*	*	---
New Mexico *	*	*	---	*	*	---
Utah *	*	*	---	*	*	---
Wyoming *	*	*	---	*	*	---
Total	**682**	**653**	**- 4.3%**	**6,536**	**5,920**	**- 9.4%**
Pacific						
Alaska *	*	*	---	*	*	---
California	1,016	996	- 2.0%	9,242	8,936	- 3.3%
Hawaii *	*	*	---	*	*	---
Oregon	470	518	10.2%	3,944	4,045	2.6%
Washington	120	132	10.0%	1,214	1,069	- 11.9%
Total	**1,606**	**1,646**	**2.5%**	**14,400**	**14,050**	**- 2.4%**
DC & U.S. Terr. *	*	*	---	*	*	---
Gov't & Export	0	0	0.0%	0	0	0.0%
Beginning Inv.	0	0	0.0%	0	0	0.0%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	592	822	38 9%	4,820	6,804	41.2%
Total Production	**21,455**	**21,700**	**1.1%**	**188,274**	**179,364**	**- 4.7%**

*These States Have Less Than Three Manufacturers, Figures Are Aggregated on First Line Above Totals, "States With *" to Protect Proprietary Information.

Mobile/Manufactured Home Shipments

	September 1986	September 1987	% Change	Year-To-Date 1986	Year-To-Date 1987	% Change
Northeast						
Connecticut	44	38	- 13.6%	309	257	- 16.8%
Maine	227	336	48.0%	1,614	2,034	26.0%
Massachusetts	104	94	- 9 6%	647	603	- 6.8%
New Hampshire	182	127	- 30.2%	1,284	1,047	- 18.5%
New Jersey	92	91	- 1.1%	642	706	10.0%
New York	797	806	1.1%	5,701	6,146	7 8%
Pennsylvania	729	688	- 5.6%	5,736	5,459	- 4.8%
Rhode Island	22	19	- 13.6%	162	129	- 20.4%
Vermont	74	94	27.0%	541	635	17.4%
Total	**2,271**	**2,293**	**1.0%**	**16,636**	**17,016**	**2.3%**
East North Central						
Illinois	359	361	0.6%	2,498	2,744	9.8%
Indiana	678	671	- 1.0%	4,637	4,894	5.5%
Michigan	1,044	1,015	- 2.8%	6,999	7,602	8.6%
Ohio	749	674	- 10.0%	5,047	5,267	4.4%
Wisconsin	181	177	- 2.2%	1,495	1,738	16.3%
Total	**3,011**	**2,898**	**- 3.8%**	**20,676**	**22,245**	**7.6%**
West North Central						
Iowa	85	98	15.3%	621	653	5.2%
Kansas	148	133	- 10 1%	1,311	1,147	- 12.5%
Minnesota	134	164	22.4%	1,198	1,327	10.8%
Missouri	449	439	- 2.2%	3,977	3,544	- 10 9%
Nebraska	51	50	- 2.0%	417	362	- 13.2%
North Dakota	16	30	87.5%	197	195	- 1.0%
South Dakota	64	62	- 3.1%	442	453	2.5%
Total	**947**	**976**	**3.1%**	**8,163**	**7,681**	**- 5.9%**
South Atlantic						
Delaware	149	159	6.7%	1,718	1,481	- 13.8%
Florida	2,176	2,195	0.9%	18,165	19,439	7.0%
Georgia	1,345	1,422	5.7%	13,192	11,210	- 15.0%
Maryland	134	110	- 17.9%	1,045	991	- 5.2%
North Carolina	2,143	2,174	1.4%	18,414	17,634	- 4.2%
South Carolina	1,044	1,040	- 0.4%	9,955	8,927	- 10.3%
Virginia	535	612	14.4%	4,664	4,624	- 0.9%
West Virginia	281	328	16.7%	2,644	2,455	- 7.1%
Total	**7,807**	**8,040**	**3.0%**	**69,797**	**66,761**	**- 4.3%**
South Central						
Alabama	826	996	20.6%	7,944	8,804	10.8%
Arkansas	338	335	- 0 9%	3,370	3,605	7.0%
Kentucky	469	507	8.1%	3,704	4,231	14.2%
Louisiana	343	205	- 40.2%	3,794	1,883	- 50.4%
Mississippi	463	456	- 1.5%	4,292	3,994	- 6.9%
Oklahoma	126	101	- 19.8%	1,696	927	- 45.3%
Tennessee	685	885	29 2%	5,969	7,259	21.6%
Texas	1,026	789	- 23 1%	11,623	6,944	- 40.3%
Total	**4,276**	**4,274**	**- 0.0%**	**42,392**	**37,647**	**- 11.2%**

Mobile/Manufactured Home Shipments

	September			Year-To-Date		
	1986	1987	% Change	1986	1987	% Change
Mountain						
Arizona	466	515	10.5%	4,372	4,492	2.7%
Colorado	77	81	5.2%	685	668	- 2.5%
Idaho	59	50	- 15.3%	696	484	- 30.5%
Montana	66	57	- 13.6%	555	414	- 25.4%
Nevada	130	211	62.3%	1,106	1,498	35.4%
New Mexico	246	260	5.7%	2,518	2,475	- 1.7%
Utah	41	37	- 9.8%	533	290	- 45.6%
Wyoming	24	12	- 50.0%	267	95	- 64.4%
Total	**1,109**	**1,223**	**10.3%**	**10,732**	**10,416**	**- 2.9%**
Pacific						
Alaska	1	0	-100.0%	24	1	- 95.8%
California	867	778	- 10.3%	7,892	7,262	- 8.0%
Hawaii	0	0	0.0%	1	0	-100.0%
Oregon	248	307	23 8%	1,823	2,155	18.2%
Washington	366	321	- 12.3%	3,681	3,038	- 17.5%
Total	**1,482**	**1,406**	**- 5.1%**	**13,421**	**12,456**	**- 7.2%**
DC & U.S. Terr.	0	0	0.0%	0	0	0.0%
Gov't & Export	0	0	0.0%	7	0	-100.0%
Beginning Inv.	502	510	1.6%	6,673	5,015	- 24.8%
Other (Canada)	0	0	0.0%	0	0	0.0%
States With *	0	0	0.0%	0	0	0.0%
Total Shipments	**21,405**	**21,620**	**1.0%**	**188,497**	**179,237**	**- 4.9%**

Cumulative Beginning Inventory--Beginning Inventory Accumulates And Must Be Added To Total Shipments On A Monthly And Year-to-Date Basis. The Data Source, NCSBCS, Does Not Account For The Ultimate Destination Of Inventory (Destination Pending) Items On A Monthly Basis. On a Periodic Basis, Other Than Monthly, NCSBCS Will Determine The Destination of Inventory.

Year-To-Date
1987 Product Mix

	Jan-Sep Shipments			Jan-Sep Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
Northeast						
Connecticut *	160	97	257	*	*	*
Maine *	1,798	236	2,034	*	*	*
Massachusetts *	335	268	603	*	*	*
New Hampshire *	688	359	1,047	*	*	*
New Jersey *	292	414	706	*	*	*
New York *	4,014	2,132	6,146	*	*	*
Pennsylvania	3,597	1,862	5,459	7,745	4,040	11,785
Rhode Island *	81	48	129	*	*	*
Vermont *	497	138	635	*	*	*
Total	**11,462**	**5,554**	**17,016**	**7,745**	**4,040**	**11,785**
	67.4%	**32.6%**	**100.0%**	**65.7%**	**34.3%**	**100.0%**
East North Central						
Illinois *	1,922	822	2,744	*	*	*
Indiana	3,370	1,524	4,894	14,768	7,374	22,142
Michigan *	4,568	3,034	7,602	*	*	*
Ohio	3,813	1,454	5,267	1,904	568	2,472
Wisconsin	1,530	208	1,738	1,929	347	2,276
Total	**15,203**	**7,042**	**22,245**	**18,601**	**8,289**	**26,890**
	68.3%	**31.7%**	**100.0%**	**69.2%**	**30.8%**	**100.0%**
West North Central						
Iowa *	487	166	653	*	*	*
Kansas	710	437	1,147	1,023	387	1,410
Minnesota	1,003	324	1,327	1,215	398	1,613
Missouri *	2,527	1,017	3,544	*	*	*
Nebraska	192	170	362	1,063	722	1,785
North Dakota *	142	53	195	*	*	*
South Dakota *	267	186	453	*	*	*
Total	**5,328**	**2,353**	**7,681**	**3,301**	**1,507**	**4,808**
	69.4%	**30.6%**	**100.0%**	**68.7%**	**31.3%**	**100.0%**
South Atlantic						
Delaware *	980	501	1,481	*	*	*
Florida	7,146	12,293	19,439	4,402	10,614	15,016
Georgia	6,083	5,127	11,210	14,799	11,292	26,091
Maryland *	668	323	991	*	*	*
North Carolina	12,415	5,219	17,634	16,200	5,767	21,967
South Carolina *	5,813	3,114	8,927	*	*	*
Virginia	3,380	1,244	4,624	2,796	534	3,330
West Virginia *	1,929	526	2,455	*	*	*
Total	**38,414**	**28,347**	**66,761**	**38,197**	**28,207**	**66,404**
	57.5%	**42.5%**	**100.0%**	**57.5%**	**42.5%**	**100.0%**

Year-To-Date
1987 Product Mix

	Jan-Sep Shipments			Jan-Sep Production		
	Single-Section	Multi-Section	Total Shipments	Single-Section	Multi-Section	Total Production
South Central						
Alabama	6,979	1,825	8,804	14,104	3,574	17,678
Arkansas *	2,934	671	3,605	*	*	*
Kentucky *	3,129	1,102	4,231	*	*	*
Louisiana *	1,605	278	1,883	*	*	*
Mississippi	3,274	720	3,994	2,819	645	3,464
Oklahoma *	597	330	927	*	*	*
Tennessee	5,225	2,034	7,259	8,197	2,858	11,055
Texas	4,059	2,885	6,944	6,146	4,360	10,506
Total	**27,802**	**9,845**	**37,647**	**31,266**	**11,437**	**42,703**
	73.8%	**26.2%**	**100.0%**	**73.2%**	**26.8%**	**100.0%**
Mountain						
Arizona	2,205	2,287	4,492	2,092	1,803	3,895
Colorado *	286	382	668	*	*	*
Idaho	76	408	484	429	1,596	2,025
Montana *	110	304	414	*	*	*
Nevada *	337	1,161	1,498	*	*	*
New Mexico *	1,486	989	2,475	*	*	*
Utah *	74	216	290	*	*	*
Wyoming *	21	74	95	*	*	*
Total	**4,595**	**5,821**	**10,416**	**2,521**	**3,399**	**5,920**
	44.1%	**55.9%**	**100.0%**	**42.6%**	**57.4%**	**100.0%**
Pacific						
Alaska *	1	0	1	*	*	*
California	1,241	6,021	7,262	1,660	7,276	8,936
Hawaii *	0	0	0	*	*	*
Oregon	312	1,843	2,155	442	3,603	4,045
Washington	394	2,644	3,038	218	851	1,069
Total	**1,948**	**10,508**	**12,456**	**2,320**	**11,730**	**14,050**
	15.6%	**84.4%**	**100.0%**	**16.5%**	**83.5%**	**100.0%**
DC & U.S. Terr. *	0	0	0	*	*	*
Sub Total U.S	104,752	69,470	174,222	103,951	68,609	172,560
	60. %	39.9%	100.0%	60.2%	39.8%	100.0%
Gov't & Export	0	0	0	0	0	0
Beginning Inv.	3,763	1,252	5,015	0	0	0
Other (Canada)	0	0	0	0	0	0
States With *	0	0	0	4,656	2,148	6,804
Total	**108,515**	**70,722**	**179,237**	**108,607**	**70,757**	**179,364**
	60.5%	**39.5%**	**100.0%**	**60.6%**	**39.4%**	**100.0%**

NOTE: FINAL 1986 PRODUCT MIX FOR THE U.S. WAS 37% AND 63% FOR MULTI-SECTION AND SINGLE-SECTION HOMES, RESPECTIVELY.

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
September 1987

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	2,195	10.4%	1	734	5.9%	4	1,461	16.9%	1
North Carolina	2,174	10.3%	2	1,480	11.9%	1	694	8.0%	2
Georgia	1,422	6.7%	3	768	6.2%	3	654	7.6%	3
South Carolina	1,040	4.9%	4	711	5.7%	5	329	3.8%	7
Michigan	1,015	4.8%	5	573	4.6%	7	442	5.1%	5
Alabama	996	4.7%	6	798	6.4%	2	198	2.3%	15
Tennessee	885	4.2%	7	628	5.0%	6	257	3.0%	13
New York	806	3.8%	8	503	4.0%	8	303	3.5%	8
Texas	789	3.7%	9	454	3.6%	12	335	3.9%	6
California	778	3.7%	10	130	1.0%	25	648	7.5%	4
Pennsylvania	688	3.3%	11	425	3.4%	13	263	3.0%	11
Ohio	674	3.2%	12	484	3.9%	9	190	2.2%	16
Indiana	671	3.2%	13	461	3.7%	11	210	2.4%	14
Virginia	612	2.9%	14	463	3.7%	10	149	1.7%	18
Arizona	515	2.4%	15	230	1.8%	21	285	3.3%	9
Kentucky	507	2.4%	16	359	2.9%	14	148	1.7%	19
Mississippi	456	2.2%	17	352	2.8%	15	104	1.2%	22
Missouri	439	2.1%	18	309	2.5%	16	130	1.5%	20
Illinois	361	1.7%	19	243	1.9%	20	118	1.4%	21
Maine	336	1.6%	20	281	2.3%	17	55	0.6%	26
Arkansas	335	1.6%	21	264	2.1%	19	71	0.8%	24
West Virginia	328	1.6%	22	268	2.1%	18	60	0.7%	25
Washington	321	1.5%	23	40	0.3%	37	281	3.3%	10
Oregon	307	1.5%	24	46	0.4%	35	261	3.0%	12
New Mexico	260	1.2%	25	159	1.3%	23	101	1.2%	23
Nevada	211	1.0%	26	44	0.4%	36	167	1.9%	17
Louisiana	205	1.0%	27	175	1.4%	22	30	0.3%	38
Wisconsin	177	0.8%	28	152	1.2%	24	25	0.3%	42
Minnesota	164	0.8%	29	123	1.0%	26	41	0.5%	35
Delaware	159	0.8%	30	105	0.8%	27	54	0.6%	28
Kansas	133	0.6%	31	86	0.7%	28	47	0.5%	29
New Hampshire	127	0.6%	32	85	0.7%	29	42	0.5%	34
Maryland	110	0.5%	33	77	0.6%	30	33	0.4%	37
Oklahoma	101	0.5%	34	60	0.5%	33	41	0.5%	36
Iowa	98	0.5%	35	73	0.6%	32	25	0.3%	43
Massachusetts	94	0.4%	36	48	0.4%	34	46	0.5%	31
Vermont	94	0.4%	37	73	0.6%	31	21	0.2%	44
New Jersey	91	0.4%	38	36	0.3%	38	55	0.6%	27
Colorado	81	0.4%	39	35	0.3%	40	46	0.5%	30
South Dakota	62	0.3%	40	35	0.3%	39	27	0.3%	41
Montana	57	0.3%	41	12	0.1%	44	45	0.5%	32
Idaho	50	0.2%	42	7	0.1%	47	43	0.5%	33
Nebraska	50	0.2%	43	21	0.2%	42	29	0.3%	39
Connecticut	38	0.2%	44	22	0.2%	41	16	0.2%	45
Utah	37	0.2%	45	8	0.1%	46	29	0.3%	40
North Dakota	30	0.1%	46	18	0.1%	43	12	0.1%	46
Rhode Island	19	0.1%	47	8	0.1%	45	11	0.1%	47
Wyoming	12	0.1%	48	3	0.0%	48	9	0.1%	48
Alaska	0	0.0%	49	0	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
21,110	**100.0%**		**12,469**	**100.0%**		**8,641**	**100.0%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Shipments of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
Jan-Sep 1987

State	Total Shipment	% of Total	Rank	Single Sectn Shpmnt	% of Total	Rank	Multi Sectn Shpmnt	% of Total	Rank
Florida	19,439	11.2%	1	7,146	6.8%	2	12,293	17.7%	1
North Carolina	17,634	10.1%	2	12,415	11.9%	1	5,219	7.5%	3
Georgia	11,210	6.4%	3	6,083	5.8%	4	5,127	7.4%	4
South Carolina	8,927	5.1%	4	5,813	5.5%	5	3,114	4.5%	5
Alabama	8,804	5.1%	5	6,979	6.7%	3	1,825	2.6%	14
Michigan	7,602	4.4%	6	4,568	4.4%	7	3,034	4.4%	6
California	7,262	4.2%	7	1,241	1.2%	25	6,021	8.7%	2
Tennessee	7,259	4.2%	8	5,225	5.0%	6	2,034	2.9%	11
Texas	6,944	4.0%	9	4,059	3.9%	8	2,885	4.2%	7
New York	6,146	3.5%	10	4,014	3.8%	9	2,132	3.1%	10
Pennsylvania	5,459	3.1%	11	3,597	3.4%	11	1,862	2.7%	12
Ohio	5,267	3.0%	12	3,813	3.6%	10	1,454	2.1%	16
Indiana	4,894	2.8%	13	3,370	3.2%	13	1,524	2.2%	15
Virginia	4,624	2.7%	14	3,380	3.2%	12	1,244	1.8%	17
Arizona	4,492	2.6%	15	2,205	2.1%	18	2,287	3.3%	9
Kentucky	4,231	2.4%	16	3,129	3.0%	15	1,102	1.6%	19
Mississippi	3,994	2.3%	17	3,274	3.1%	14	720	1.0%	23
Arkansas	3,605	2.1%	18	2,934	2.8%	16	671	1.0%	24
Missouri	3,544	2.0%	19	2,527	2.4%	17	1,017	1.5%	20
Washington	3,038	1.7%	20	394	0.4%	34	2,644	3.8%	8
Illinois	2,744	1.6%	21	1,922	1.8%	20	822	1.2%	22
New Mexico	2,475	1.4%	22	1,486	1.4%	24	989	1.4%	21
West Virginia	2,455	1.4%	23	1,929	1.8%	19	526	0.8%	25
Oregon	2,155	1.2%	24	312	0.3%	37	1,843	2.7%	13
Maine	2,034	1.2%	25	1,798	1.7%	21	236	0.3%	38
Louisiana	1,883	1.1%	26	1,605	1.5%	22	278	0.4%	36
Wisconsin	1,738	1.0%	27	1,530	1.5%	23	208	0.3%	40
Nevada	1,498	0.9%	28	337	0.3%	35	1,161	1.7%	18
Delaware	1,481	0.9%	29	980	0.9%	27	501	0.7%	26
Minnesota	1,327	0.8%	30	1,003	1.0%	26	324	0.5%	33
Kansas	1,147	0.7%	31	710	0.7%	28	437	0.6%	27
New Hampshire	1,047	0.6%	32	688	0.7%	29	359	0.5%	31
Maryland	991	0.6%	33	668	0.6%	30	323	0.5%	34
Oklahoma	927	0.5%	34	597	0.6%	31	330	0.5%	32
New Jersey	706	0.4%	35	292	0.3%	38	414	0.6%	28
Colorado	668	0.4%	36	286	0.3%	39	382	0.5%	30
Iowa	653	0.4%	37	487	0.5%	33	166	0.2%	43
Vermont	635	0.4%	38	497	0.5%	32	138	0.2%	44
Massachusetts	603	0.3%	39	335	0.3%	36	268	0.4%	37
Idaho	484	0.3%	40	76	0.1%	46	408	0.6%	29
South Dakota	453	0.3%	41	267	0.3%	40	186	0.3%	41
Montana	414	0.2%	42	110	0.1%	44	304	0.4%	35
Nebraska	362	0.2%	43	192	0.2%	41	170	0.2%	42
Utah	290	0.2%	44	74	0.1%	47	216	0.3%	39
Connecticut	257	0.1%	45	160	0.2%	42	97	0.1%	45
North Dakota	195	0.1%	46	142	0.1%	43	53	0.1%	47
Rhode Island	129	0.1%	47	81	0.1%	45	48	0.1%	48
Wyoming	95	0.1%	48	21	0.0%	48	74	0.1%	46
Alaska	1	0.0%	49	1	0.0%	49	0	0.0%	49
Hawaii	0	0.0%	50	0	0.0%	50	0	0.0%	50
174,222	**100.0%**		**104,752**	**100.0%**		**69,470**	**100.0%**		

Does Not Include Destination Pending (Beginning Inventory)
Percentages May Not Add to 100% Because of Rounding

Production of Mobile/Manufactured Homes by State
Ranked From Highest to Lowest
September 1987

State		Total Productn	% of Total	Rank	Single Sectn Prduct	% of Total	Rank	Multi Sectn Prduct	% of Total	Rank
Georgia		3,121	14.9%	1	1,741	14.1%	3	1,380	16.2%	1
Indiana		2,944	14.1%	2	1,929	15.6%	2	1,015	11.9%	3
North Carolina		2,713	13.0%	3	1,998	16.2%	1	715	8.4%	5
Alabama		2,171	10.4%	4	1,700	13.8%	4	471	5.5%	8
Florida		1,714	8.2%	5	461	3.7%	8	1,253	14.7%	2
Pennsylvania		1,487	7.1%	6	898	7.3%	6	589	6.9%	6
Tennessee		1,295	6.2%	7	959	7.8%	5	336	3.9%	10
Texas		1,170	5.6%	8	665	5.4%	7	505	5.9%	7
California		996	4.8%	9	183	1.5%	14	813	9.5%	4
Oregon		518	2.5%	10	56	0.5%	18	462	5.4%	9
Arizona		412	2.0%	11	205	1.7%	13	207	2.4%	11
Mississippi		396	1.9%	12	300	2.4%	10	96	1.1%	14
Virginia		374	1.8%	13	304	2.5%	9	70	0.8%	17
Ohio		333	1.6%	14	241	2.0%	11	92	1.1%	15
Wisconsin		255	1.2%	15	209	1.7%	12	46	0.5%	19
Idaho		241	1.2%	16	48	0.4%	19	193	2.3%	12
Nebraska		218	1.0%	17	129	1.0%	17	89	1.0%	16
Kansas		198	0.9%	18	155	1.3%	15	43	0.5%	20
Minnesota		190	0.9%	19	138	1.1%	16	52	0.6%	18
Washington		132	0.6%	20	25	0.2%	20	107	1.3%	13
Connecticut	*	0	0.0%	21	0	0.0%	48	0	0.0%	27
Utah	*	0	0.0%	22	0	0.0%	41	0	0.0%	37
Wyoming	*	0	0.0%	23	0	0.0%	42	0	0.0%	41
South Carolina	*	0	0.0%	24	0	0.0%	34	0	0.0%	46
North Dakota	*	0	0.0%	25	0	0.0%	47	0	0.0%	40
Nevada	*	0	0.0%	26	0	0.0%	32	0	0.0%	39
Massachusetts	*	0	0.0%	27	0	0.0%	40	0	0.0%	30
Maryland	*	0	0.0%	28	0	0.0%	27	0	0.0%	44
South Dakota	*	0	0.0%	29	0	0.0%	49	0	0.0%	49
Alaska	*	0	0.0%	30	0	0.0%	46	0	0.0%	32
Colorado	*	0	0.0%	31	0	0.0%	38	0	0.0%	23
Kentucky	*	0	0.0%	32	0	0.0%	31	0	0.0%	26
Michigan	*	0	0.0%	33	0	0.0%	24	0	0.0%	36
New Mexico	*	0	0.0%	34	0	0.0%	39	0	0.0%	45
Louisiana	*	0	0.0%	35	0	0.0%	25	0	0.0%	29
New Jersey	*	0	0.0%	36	0	0.0%	26	0	0.0%	22
Hawaii	*	0	0.0%	37	0	0.0%	45	0	0.0%	47
New York	*	0	0.0%	38	0	0.0%	30	0	0.0%	50
Missouri	*	0	0.0%	39	0	0.0%	37	0	0.0%	24
Maine	*	0	0.0%	40	0	0.0%	23	0	0.0%	43
Arkansas	*	0	0.0%	41	0	0.0%	35	0	0.0%	38
Oklahoma	*	0	0.0%	42	0	0.0%	21	0	0.0%	35
Illinois	*	0	0.0%	43	0	0.0%	43	0	0.0%	42
Delaware	*	0	0.0%	44	0	0.0%	36	0	0.0%	31
Montana	*	0	0.0%	45	0	0.0%	29	0	0.0%	28
Vermont	*	0	0.0%	46	0	0.0%	22	0	0.0%	21
New Hampshire	*	0	0.0%	47	0	0.0%	44	0	0.0%	34
Rhode Island	*	0	0.0%	48	0	0.0%	33	0	0.0%	25
Iowa	*	0	0.0%	49	0	0.0%	28	0	0.0%	33
West Virginia	*	0	0.0%	50	0	0.0%	50	0	0.0%	48
		20,878	**100.0%**		**12,344**	**100.0%**		**8,534**	**100.0%**	

Does Not Include States with "*"
Percentages May Not Add to 100% Because of Rounding